



Sherbrooke, January 30, 2019

Announcement

Attn.: All Logiflex distributors and representatives

REVIEW OF FABRIC GRADING SCALES AND NEW STOCK FABRIC PROGRAM

Our fabric grading scales have remained unchanged since 2006, making us one of the most competitive companies in the industry. Increases in transportation fees, however, have driven up our operating expenses, and our company has been directly affected by this explosion of costs. We are now forced to bump up our grading scales. The revised list of graded-in fabrics will take effect February 15, 2019, at which date the new list of graded-in fabrics will be available on our website. We remind you that quotations issued before February 15, 2019, will be honored in their entirety until their expiry.

Despite this change, the relationship we have developed with you is of the utmost importance to us, which is why Logiflex is working to develop a stock fabric program. Here are just some of the benefits of this program coming soon:

- High-quality products
- Fabric availability
- Fabric matched and preapproved by our master upholsterers

Thank you for the trust you place in us year after year. If you would like more information or have any questions, please contact us at 1-877-864-9323 during our office hours.

We thank you for your cooperation.

The Logiflex team